## Cavendish

# **Company Flash**

### 19 July 2024

### Corp

Ticker Oil & Gas	PMG:AIM
Shares in issue (m)	109.3
Next results	H1 May
Price	11.8p
Target price	66.5p
Upside	466%
Market Cap	£12.8m
Net debt/(cash)	-£12.5m
Other EV adjustments	£0.0m
Enterprise value	£0.3m

What's changed?	From	То
Adjusted EPS	0.0	-0.1
Target price	50.0	66.5

#### Share price performance



#### **Company description**

Parkmead has four divisions offering a broad set of growth opportunities in oil, gas and renewables.

#### John-Marc Bunce

Director of Research jbunce@cavendish.com 020 7397 8918

#### James McCormack

Director of Research jmccormack@cavendish.com 020 7397 8915

Sales desk	020 7397 1930
Trading desk	020 7220 0533

\* denotes corporate client of Cavendish

## Parkmead Group\*

## One of the Largest Undeveloped UK Oil Accumulations

Parkmead has been formally awarded the P2634 licence, comprising three UK Continental Shelf (UKCS) blocks and containing several discoveries including the Fynn Beauly heavy oil field, one of the largest undeveloped oil accumulations in the UK. Fynn Beauly has been proven by three wells and is estimated to contain gross oil-in-place of between 740 million and 1.33 billion barrels. Importantly, for the first time, the entire Fynn Beauly discovery has been licenced to a single consortium – increasing the likelihood that Parkmead and its partner can progress the development of this major oil field.

Licence contains significant discovered resource. The new licence contains seven undeveloped oil discoveries, the most significant of which is Fynn Beauly, one of the largest undeveloped oil accumulations in the UK with estimated oil in place of between 740 million and 1.33 billion barrels. Situated between the prolific, multi-billion barrel Claymore and Piper fields and infrastructure, the field extends across all three blocks with about 88% of the resource estimated to lie within the licence area secured by Parkmead and Orcadian.

- Low-cost work programme. Parkmead and Orcadian will leverage their expertise gained in developing challenging crudes to work towards commercialisation of Fynn Beauly. The initial work programme on the licence requires no major capital outlay and will focus on geophysical, geochemical, reservoir modelling and production technology studies to assess the feasibility of reducing oil viscosity using enhanced oil recovery techniques. This will include the potential combination of polymer flooding with geothermal heat uplift to improve recovery, whilst fulfilling the NSTA's Net Zero requirements.

- Labour Manifesto. In its manifesto, the Labour party will "not revoke any existing licences" and will "manage fields for the entirety of their lifespan." Labour will also "not issue new licences to explore new fields." By not revoking any licences, we believe that in the event that Fynn Beauly is deemed commercial, Labour will honour the progression of the licence into production. As a result, we believe Parkmead has secured a significant, strategic resource ahead of any potential licensing-round moratorium.

Additionally, whilst the manifesto reiterated previously announced Labour policy regarding the extension and increase to the Energy Profits Levy (EPL), it also provided some clarification on what was previously highlighted as "loopholes" in the EPL structure. By specifically referring to "investment allowances" (rather than capital allowances), we interpret this as referring to the 29% uplift against the EPL for non-decarbonisation spend. If correct, the current 91.4% tax relief for new oil and gas capex would only reduce to 84.3%. Whilst still a significant change to the UK tax regime, the changes are not as severe as first feared.

**Updated Valuation.** We update our valuation to include the newly awarded undeveloped discoveries in P2634 and increase our target price to 66.5p/share. To account for potential future farm-downs, we have lowered Parkmead's assumed working interest in P2634 to 25% (from 50%). Our target price assumes only a 15% commercial chance of success at Fynn Beauly, highlighting the substantial potential upside that exists as the project gets derisked. At 66.5p, our target price represents 5.5x upside.

Key estimates		2020A	2021A	2022A	2023A	2024E
Year end:		Jun	Jun	Jun	Jun	Jun
Revenue	£m	4.1	3.6	12.1	14.8	6.2
Adj EBITDA	£m	0.3	-0.9	8.2	-21.5	2.4
Adj EBIT	£m	-0.5	-1.5	7.5	-22.2	1.7
Adj PBT	£m	-0.7	-2.6	6.3	-22.3	1.8
Adj EPS	р	0.5	-2.2	1.2	3.0	-0.1
DPS	р	0.0	0.0	0.0	0.0	0.0
Key valuation metrics	s					
EV/sales	х	0.1	0.1	0.0	0.0	0.1
EV/EBIT (adj)	х	-0.7	-0.2	0.0	-0.0	0.2
P/E (adj)	х	25.8	-5.3	10.0	3.9	-94.8
Dividend yield	%	0.0%	0.0%	0.0%	0.0%	0.0%
Free cash yield	%	-36.9%	-15.5%	-7.0%	-85.0%	-22.9%

Cavendish is the trading name for business conducted by both Cavendish Capital Markets Limited and Cavendish Securities plc. Cavendish produces non-independent research which is a marketing communication under the Markets In Financial Instruments Directive and the Financial Conduct Authority's Handbook Conduct of Business (COBS) rules. Accordingly, this document has not been prepared in accordance with legal requirements to promote independence of investment research and is not subject to any prohibition on dealing alead of the dissemination of investment research. Both Cavendish Capital Markets Limited (FCA registered no. 467766) and Cavendish Securities plc (FCA registered no. 416932) are authorised and regulated by the Financial Conduct Authority and are members of the London Stock Exchange. Registered office: 1 Bartholomew Close, London EC1A 7BL.

## **Parkmead Group**

## One of the Largest Undeveloped UK Oil Accumulations

Income statement		2021A	2022A	2023A	2024E
Year end:		Jun	Jun	Jun	Jun
Sales	£m	3.6	12.1	14.8	6.2
Gross profit	£m	2.3	11.6	13.3	4.4
EBITDA (adjusted)	£m	-0.9	8.2	-21.5	2.4
EBIT (adjusted)	£m	-1.5	7.5	-22.2	1.7
Associates/other	£m	-0.4	0.0	0.0	0.0
Net interest	£m	-0.7	-1.2	-0.1	0.1
PBT (adjusted)	£m	-2.6	6.3	-22.3	1.8
Total adjustments	£m	-10.9	-2.3	-13.0	-0.1
PBT (stated)	£m	-13.5	4.0	-35.3	1.7
Tax charge	£m	-0.4	-4.8	-7.0	-1.8
Minorities/Disc ops	£m	0.0	0.0	0.0	0.0
Reported earnings	£m	-13.8	-0.8	-42.3	-0.1
Adjusted earnings	£m	-2.6	1.4	3.6	-0.1
Shares in issue (year end)	m	109.2	109.3	109.3	109.3
EPS (stated)	р	-12.7	-0.7	-38.7	-0.1
EPS (adjusted, fully diluted)	р	-2.2	1.2	3.0	-0.1
DPS	р	0.0	0.0	0.0	0.0

Cash flow		2021A	2022A	2023A	2024E
Year end:		Jun	Jun	Jun	Jun
EBITDA	£m	-0.9	8.2	-21.5	2.4
Net change in working capital	£m	-1.1	-0.6	0.0	0.0
Other operating items	£m	0.8	0.4	32.9	0.1
Cash flow from op. activities	£m	-1.2	8.0	11.4	2.5
Cash interest	£m	0.0	0.0	0.1	0.1
Cash tax	£m	-0.1	-3.5	-4.9	-1.8
Capex	£m	-0.7	-3.8	-0.5	-0.9
Other items	£m	-0.0	-1.7	-17.0	-2.8
Free cash flow	£m	-2.0	-0.9	-10.9	-2.9
Acquisitions / disposals	£m				
Dividends	£m				
Shares issued	£m	0.0	0.0	0.0	0.0
Other	£m	-4.4	-0.1	-0.4	-0.2
Net change in cash flow	£m	-2.4	-0.1	-11.7	-3.2
Opening net cash (debt)	£m	25.0	25.8	25.2	13.7
Closing net cash (debt)	£m	25.8	25.2	13.7	10.6

Balance sheet		2021A	2022A	2023A	2024E
Year end:		Jun	Jun	Jun	Jun
Tangible fixed assets	£m	19.3	22.5	10.1	9.8
Goodwill & other intangibles	£m	31.7	35.4	3.1	3.5
Other non current assets	£m	2.9	3.1	0.0	0.0
Net working capital	£m	-2.1	-20.7	-1.6	-1.4
Other assets	£m	0.0	0.0	2.9	2.9
Other liabilities	£m	-17.0	-5.6	-10.5	-7.7
Gross cash & cash equivs	£m	23.4	23.3	11.6	8.4
Capital employed	£m	58.2	57.9	15.5	15.5
Gross debt	£m	0.5	0.9	0.9	0.9
Net pension liability	£m	0.0	0.0	0.0	0.0
Shareholders equity	£m	57.7	57.0	14.7	14.6
Minorities	£m	0.0	0.0	0.0	0.0
Capital employed	£m	58.2	57.9	15.5	15.5

Growth analysis		2021A	2022A	2023A	2024E
Year end:		Jun	Jun	Jun	Jun
Sales growth	%	-11.6%	236.1%	21.8%	-58.1%
EBITDA growth	%	-430.6%	n/m	-361.5%	111.2%
EBIT growth	%	-212.2%	592.2%	-396.4%	107.7%
PBT growth	%	-248.5%	342.2%	-456.6%	108.0%
EPS growth	%	-589.6%	152.6%	156.4%	-104.1%
DPS growth	%	n/m	n/m	n/m	n/m
Profitability analysis		2021A	2022A	2023A	2024E
Year end:		Jun	Jun	Jun	Jun
Gross margin	%	64.9%	95.4%	89.7%	71.2%
EBITDA margin	%	-25.3%	67.8%	-145.6%	38.9%
EBIT margin	%	-42.2%	61.8%	-150.5%	27.5%

Valuation analysis		2021A	2022A	2023A	2024E
Year end:		Jun	Jun	Jun	Jun
ev/ebitda	х	-0.4	0.0	-0.0	0.1
EV/EBIT	х	-0.2	0.0	-0.0	0.2
P/E	х	-5.3	10.0	3.9	-94.8

-71.6%

-73.3%

51.6%

11.5%

-151.0%

24.1%

29.0%

-2.4%

%

%

PBT margin

Net margin

NAV per share

NTA per share

Cash flow analysis		2021A	2022A	2023A	2024E
Year end:		Jun	Jun	Jun	Jun
Cash conv'n (op cash / EBITDA)	%	n/m	97.7%	n/m	103.1%
Cash conv'n (FCF / EBITDA)	%	217.7%	-10.9%	50.7%	-122.3%
U/lying FCF (capex = depn)	£m	-1.9	2.2	-11.1	-2.7
Cash quality (u/l FCF / adj earn)	%	72.5%	155.6%	-311.7%	n/m
Investment rate (capex / depn)	х	1.1	5.2	0.7	1.3
Interest cash cover	х	net cash	n/a	n/a	n/a
Dividend cash cover	х	n/a	n/a	n/a	n/a

Working capital analysis		2021A	2022A	2023A	2024E
Year end:		Jun	Jun	Jun	Jun
Net working capital / sales	%	-57.4%	-170.8%	-11.0%	-22.5%
Net working capital / sales	days	-210	-623	-40	-82
Inventory (days)	days	7	1	0	1
Receivables (days)	days	137	61	23	56
Payables (days)	days	353	685	64	139

Leverage analysis		2021A	2022A	2023A	2024E
Year end:		Jun	Jun	Jun	Jun
Net debt / equity	%	net cash	net cash	net cash	net cash
Net debt / EBITDA	х	n/a	net cash	n/a	net cash
Liabilities / capital employed	%	0.9%	1.6%	5.5%	5.6%
Capital efficiency & intrinsion	c value	2021A	2022A	2023A	2024E
Year end:		Jun	Jun	Jun	Jun
Adjusted return on equity	%	-4.6%	2.4%	24.3%	-1.0%
RoCE (EBIT basis, pre-tax)	%	-2.6%	12.9%	-143.2%	11.0%
RoCE (u/lying FCF basis)	%	-3.3%	3.7%	-71.6%	-17.8%

52.9

23.9

р

р

52.2

19.7

13.4

10.6

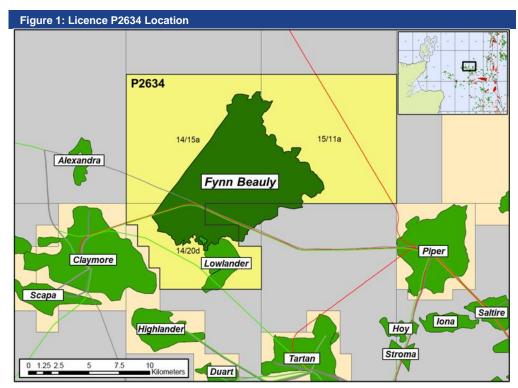
13.4

10.2

## UKCS 33<sup>rd</sup> Offshore Licensing Award

Parkmead has been awarded three new offshore blocks by the North Sea Transition Authority (NSTA) in Tranche 2 of the UK's 33<sup>rd</sup> Licensing Round.

The award consists of a licence covering Blocks 14/15a, 14/20d and 15/11a situated in the Central North Sea. Parkmead will be operator and hold a 50% working interest alongside its partner Orcadian Energy. The new licence contains seven undeveloped oil discoveries within the Mesozoic and Palaeozoic reservoirs. The most substantial of these is the major Fynn Beauly accumulation.



Source: Parkmead Group

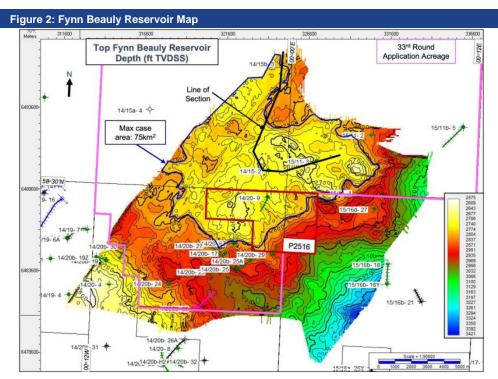
Fynn Beauly is one of the biggest undeveloped oil fields in the UK. This large, heavy-oil discovery is situated between the prolific Claymore and Piper fields. The field extends across all three awarded blocks and is estimated to contain oil-in-place of between 740 million and 1.33 billion barrels. This is an important award because the acreage which encapsulates this significant oil field has not previously been licensed to a single partner group, creating an exciting opportunity, in our view, for Parkmead and Orcadian to advance the development of this substantial, previously untapped resource.

The initial work programme on the licence requires no major capital outlay and will focus on geophysical, geochemical, reservoir-modelling and production technology studies to assess the feasibility of reducing oil viscosity using enhanced oil recovery techniques. This will include the potential combination of polymer flooding with geothermal heat uplift to improve recovery, whilst fulfilling the NSTA's Net Zero requirements.

## **Fields**

#### Fynn Beauly

The field was discovered in 1974 by the 15/11-3 well and appraised by the 14/15-2 and 14/20-9 wells. Under test, the field flowed at a rate of 10bbls/d of 10.6° API crude. The partners estimate the reservoir viscosity of Fynn Beauly oil to be at 2,500-5,000cP based on correlations with other North Sea heavy oils and the expected reservoir temperature of 25 degrees Celsius. As oil viscosity is sensitive to reservoir temperature, the partners estimate that if the reservoir temperature could be increased to 50 degrees Celsius, the oil could have a viscosity more like that from existing developments such as Kraken and Mariner.



Source: Orcadian Energy

The partners are currently assessing development options including downhole heating (powered by wind turbines) and geothermal warm water polymer injection to reduce the viscosity. An initial step would be to drill a horizontal test well and carry out a flow test using microwaves for reservoir heating.

## Valuation

In our valuation of the P2634 licence, we value Parkmead based upon a 25% working interest (currently 50%) to allow for potential future farm-downs. Based on a conservative view of most likely oil recovery volumes, we have assumed a recoverable resource figure of 292mmbbls. We value Fynn Beauly at US\$35m or 22p/share (risked) and US\$231m or 147p/share (unrisked), using a 15% commercial chance of success. This is based on a net resource (25% working interest) of 73mmboe (million barrels of oil equivalent) at about US\$3/boe. The substantial difference between our risked and unrisked valuation highlights the potential upside in our valuation as Parkmead derisks the project.

In aggregate, we value Parkmead at 66.5p/share, a 5.5x uplift from the current share price.

## Investment risk

Investing in shares presents risks and opportunities. The past is not necessarily a guide to the future performance of an investment. The value of investments and the income derived from them may fall as well as rise and investors may not get back the amount invested. Some investments discussed in this publication may have a high level of volatility. High volatility investments may experience sudden and large falls in their value which may cause losses. The information on future performance in this communication is an illustration and is not a reliable guide to actual future performance.

#### Non-UK stocks

International investing includes risks related to political and economic uncertainties of foreign countries, as well as currency risk.

## Disclosures

#### Analyst certification

The Sales Person(s) / Research Analyst(s) responsible for preparing this investment recommendation/report or sections of this report, in whole or in part, hereby certify/ies that, with respect to any and all of the securities or issuers that the Sales Person(s) / Research Analyst(s) cover(s) in this report, the views expressed in this report accurately reflect his/her/their personal views. However, this investment recommendation / report may have been disclosed to the issuer prior to its publication and may have been subject to amendment thereafter. The proprietary models used in production of this investment recommendation are available on request. It is intended that the proprietary models used in this investment recommendation shall be updated when appropriate. In addition, no part of the Sales Person(s) / Research Analyst(s)' compensation was, is, or will be directly or indirectly, related to the specific recommendations or view expressed in this report or summary.

#### **Recommendations definitions**

Definition of research recommendations Expected absolute returns BUY is an expected return greater than 10%

HOLD is an expected return -10% - +10%

SELL is an expected return less than -10%

UNDER REVIEW: recommendation and/or forecasts are under review pending further clarity as to the company's financial and/or operational position CORP: denotes corporate client of Cavendish Securities plc or Cavendish Capital Markets Limited

For Sales recommendation please refer to https://www.cavendish.com

#### Distribution of investment recommendations as per 18/07/2024

	Corporate client no.	Corporate client %	Total no.	Total %
Buy	2	1.5%	13	8.3%
Hold	0	0.0%	0	0.0%
Sell	0	0.0%	0	0.0%
Under Review	0	0.0%	0	0.0%
Corp	132	96.4%	144	91.7%

Temporary movements by stocks across the boundaries of these categories due to share price volatility will not necessarily trigger a recommendation change. All recommendations are based on 12-month time horizon unless otherwise stated.

#### **Recommendation history**

Company	Disclosures	Date	Rec	Price	Target price
Parkmead Group	2,6,8,9,10,11	20 November 20	Corp	30.0p	155.0p
Source: Cavendish					

A list of all the recommendations produced/issued by the relevant Sales Person / Research Analyst on any financial instrument or issuer disseminated during the preceding 12 months is available upon request free of charge. Please contact the appropriate Cavendish analyst or your Cavendish contact on 020 7220 0500.

#### Legend

- The Sales / Research Analyst persons closely associated with them and/or persons involved in the preparation of the investment recommendation, has a beneficial interest in the shares of this 1. issuer. This holding(s) was not received or purchased prior to a public offering of such shares
- 2. The Sales / Research Analyst responsible for this investment recommendation may have his/her remuneration linked to investment banking transactions performed by Cavendish
- A director, officer or employee of Cavendish or a person closely associated to him/her, is an officer, director, or serves as an adviser or board member of the issuer. Where this person is the 3. person responsible for this investment recommendation or a person closely associated with them, this will be indicated.
- As at the date of this investment recommendation / report, Cavendish has a beneficial interest exceeding 5% of the total issued share capital in the issuer. Δ
- 5. As at the date of this investment recommendation / report, the issuer has a beneficial interest exceeding 5% of the total issued share capital of Cavendish.
- Cavendish acts as a market maker or liquidity provider in relation to securities issued by the issuer. 6.
- Cavendish has been the lead manager or co-lead manager in a public offering of the issuer's financial instruments during the previous 12 months. 7.
- 8. Cavendish is party to an agreement with the issuer and has received compensation from the issuer for the provision of investment banking or financial advisory services within the previous 12 months
- 9 Cavendish is party to an agreement with the issuer relating to the provision of investment recommendations for this issuer and Cavendish may receive remuneration for such service.
- 10. Cavendish acts as a corporate broker to this issuer.
- Cavendish acts as a nominated adviser, financial adviser or as a sponsor to the issuer in the UK. 11.
- 12 As at the date of this investment recommendation, Cavendish has a net short position exceeding 0.5% of the total issued share capital of the issuer.
- As at the date of this investment recommendation, Cavendish has a net long position exceeding 0.5% of the total issued share capital of the issuer. 13.
- 14. Any other specific disclosures.

## **Disclaimer**

This communication is NON-INDEPENDENT RESEARCH AND A MARKETING COMMUNICATION under the FCA's Conduct of Business Sourcebook (COBS) and is issued in the UK by Cavendish, the trading name for the business operated by Cavendish Capital Markets Limited and Cavendish Securities plc, both of which are authorised and regulated by the Financial Conduct Authority (FCA) and are members of the London Stock Exchange. Non-independent research has not been prepared in accordance with the legal requirements to promote independence of investment research and is not subject to any prohibition on dealing ahead of the dissemination of investment research. Cavendish considers that this communication constitutes an acceptable minor non-monetary benefit in accordance with chapter 2.3A.19 R (5) (b) or (g) of COBS as appropriate.

This document and any investment to which this document relates is intended for the sole use of the persons to whom it is addressed and is for distribution in the United Kingdom only to 'professional clients' or 'eligible counterparties' within the meaning of chapter 3 of COBS or persons described in Articles 19(5) (Investment professionals) or 49(2) (High net worth companies, unincorporated associations etc) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) ('FPO') and all other exempt persons under the FPO (all such persons together being referred to as 'Relevant Persons'). It is not intended to be distributed or passed on, directly or indirectly, to any other class of persons and may not be relied upon by such persons and is therefore not intended for private individuals or those who would be classified as retail clients under COBS. This document is directed only at Relevant Persons. Other persons should not act or rely on this document or any of its contents. Laws and regulations of other countries may also restrict the distribution of this report. Persons in possession of this document should inform themselves about possible legal restrictions and observe them accordingly. Any investment to which this document relates is available only to such persons, and other classes of person should not rely on this document.

This document has been prepared and issued by Cavendish on the basis of publicly available information, internally developed data and other sources believed to be reliable. Share price performance graphs are sourced from Morningstar, FactSet, Proquote International and Thomson Reuters Datastream. The information contained in this publication was obtained from various sources believed to be reliable, but has not been independently verified by Cavendish. Cavendish does not warrant the completeness or accuracy of such information and does not accept any liability with respect to the accuracy or completeness of such information, except to the extent required by applicable law. Any opinions, projections, forecasts or estimates in this report are those of the author only, who has acted with a high degree of expertise. They reflect only the current views of the author at the date of this report and are subject to change without notice. Cavendish has no obligation to update, modify or amend this publication or to otherwise notify a reader or recipient of this publication in the event that any matter, opinion, projection, forecast or estimate contained herein, changes or subsequently becomes inaccurate, or if research on the subject company is withdrawn. The analysis, opinions, projections, forecasts and estimates expressed in this report were in no way affected or influenced by the issuer. The author of this publication benefits financially from the overall success of Cavendish.

This publication is a brief summary and does not purport to contain all available information on the subjects covered. Further information may be available on request. This report may not be reproduced for further publication without the prior written permission of Cavendish. This publication is for information purposes only and shall not be construed as an offer or solicitation for the subscription or purchase or sale of any securities, or as an invitation, inducement or intermediation for the sale, subscription or purchase of any securities, or for engaging in any other transaction. The investments referred to in this publication may not be suitable for all recipients. Recipients are urged to base their investment decisions upon their own appropriate investigations that they deem necessary. Any loss or other consequence arising from the use of the material contained in this publication shall be the sole and exclusive responsibility of the investor and Cavendish accepts no liability for any such loss or consequence. In the event of any doubt about any investment, recipients should contact their own investment, legal and/or tax advisers to seek advice regarding the appropriateness of investing. Some of the investments mentioned in this publication and a special risks associated with securities and investments in emerging markets. Consequently, it may be difficult to sell or realise such investments. The past is not necessarily a guide to future performance of an investment. The value of investments may experience sudden and large falls in their value which may cause losses. International investing includes risks related to political and economic uncertainties of foreign countries, as well as currency risk. To the extent permitted by applicable law, neither Cavendish, nor any of its directors, officers or employees, accepts and liability whatsoever for any loss, damages, costs or prejudices whatsoever arising from the use of this publication or its contents.

Cavendish has written procedures designed to identify and manage potential conflicts of interest that arise in connection with its research business and its production. Cavendish's research analysts and other staff involved in issuing and disseminating research reports operate independently of Cavendish's Corporate Finance business. Information barriers procedures are in place between the Sales and Research Analysts and staff involved in securities trading for the account of Cavendish or its clients to ensure that inside information is handled according to applicable laws and regulations.

Cavendish may be remunerated by a company for writing research on that company, in which case, a specific disclosure will be made in the relevant research report. Each company understands and agrees that the analysis, opinions, projections, forecasts and estimates expressed in such research reports will be honest and unbiased in compliance with Cavendish's Conflicts of Interests and Research Policies and will in no way be influenced by any remuneration received by Cavendish from the company. For further details, please see Cavendish's Conflicts of Interest Policy available on our website at www.cavendish.com.

Cavendish Capital Markets Limited and Cavendish Securities plc are both incorporated and principally operate in England and Wales. Cavendish is not registered as a broker-dealer in the US and relies on the exemption in Rule 15a-6 under the Securities Exchange Act of 1934 when interacting with US persons. For the purposes of this exemption, please note that this publication should not be construed as an invitation, inducement, solicitation or intermediation for the sale, subscription or purchase of any securities or for engaging in any other transaction. Cavendish Capital Markets Limited and its assets are regulated in England and Wales by the FCA (registered number 467766) and Cavendish Securities plc and its assets are regulated in England and Wales by the FCA (registered number 416932). Accordingly, laws, regulations and remedies may differ to those available in the US.

Cavendish is not registered in any Canadian jurisdiction but operates in Canada using the International Dealer and/or Adviser exemption granted by the Ontario Securities Commission, the British Columbia Securities Commission and the AMF in Québec under section 8.18 and/or 8.26 of NI31-103. Laws, regulations and remedies may differ to those available in Canada accordingly.

This document may be distributed to wholesale clients in Australia in reliance on relief pursuant to ASIC Class Order CO 03/1099.

#### For Entities and Clients in the United States

Cavendish is not registered as a broker-dealer with the US Securities and Exchange Commission, and it and its analysts are not subject to SEC rules on securities analysts' certification as to the currency of their views reflected in the research report. Cavendish is not a member of the Financial Industry Regulatory Authority. It and its securities analysts are not subject to FINRA's rules on Communications with the Public and Research Analysts and Research Reports and the attendant requirements for fairness, balance and disclosure of potential conflicts of interest.

This research report is only being offered to US Institutional Investors via our US chaperoning broker Auerbach Grayson and Company and is not available to, and should not be used by, any US person or entity that is not a US Institutional Investor. Cavendish cannot and will not accept orders for the securities covered in this research report placed by any person or entity in the United States. Orders should be placed with our correspondent, Auerbach Grayson & Company at 212-557-4444.

A Major US Institutional Investor who may receive and use this report must have assets under management of more than US\$100,000,000 and is either an investment company registered with the SEC under the US Investment Company Act of 1940, a US bank or savings and loan association, business development company, small business investment company, employee benefit plan as defined in SEC Regulation D, a private business development company as defined in SEC Regulation D, an organisation described in US Internal Revenue Code Section 501(c)(3) and SEC Regulation D, a trust as defined in SEC Regulation D, or an SEC Regulation D, or