

Parkmead Group (BUY) – Interim results, strong financial position PMG LN (62p, TP 163p), Market Cap: £67m

Our view: Parkmead's interim results underline the company's financial strength despite a challenging sector backdrop. Whilst revenues are down materially on 2014, the company maintains a strong cash position following a successful equity placing in May. We believe the company is well positioned to build out its European footprint through an acquisition-led growth strategy, taking advantage of low asset valuations. Concurrently, the company will organically grow its existing low-cost gas portfolio delivering additional near-term cash flows, and naturally hedging its exposure to oil price weakness.

- Financials in line with expectations** – During the six month period to 31 December 2015, Parkmead generated revenues of £7.0m (2014: £10.1m). The reduction in revenues was principally attributable to the global drop in commodity prices with Brent crude oil averaging US\$48/bbl in the second half of 2015 compared to US\$91/bbl in the second half of 2014. The reduction in revenue was partly offset by the increasing contribution from Diever West in the Netherlands following first gas in November 2015. A significant reduction in operating costs was achieved in the period which, combined with no impairment charge being recorded compared to the corresponding period last year, reduced the company's post-tax loss substantially to £4.8m (2014: £14.9m). The Athena field was shut-in in January 2016 following which the final operating costs will substantially be incurred before the end of Q1 2016. Parkmead's low-cost producing gas fields in the Netherlands (where the four separate gas fields have an average operating cost of US\$14/boe) generate positive cash flows despite the low pricing environment. Parkmead's cash position was £29.6m at 31 December 2015 (30 June 15: £41.1m) with nominal debt, reflecting the continued strength of its balance sheet.
- Potential for 2016 portfolio growth** – The sharp decline in the oil price and subsequent impact on valuations of European based assets has led to a number of unique buying opportunities that Parkmead can capitalise on. We believe the slump in the crude price since 2014 will speed the process of transformation in the North Sea, which will see independents playing an increasingly important role, as larger players look to divest exposure to mature fields in favour of more material assets globally. In light of this, Shell is actively reducing its exposure to mature fields in areas such as the Northern North Sea, and we have seen asset sales from other IOCs as well as NOCs. In late 2014, Faroe Petroleum (BUY – TP 100p) purchased two producing fields from Tullow Oil (HOLD – TP 163p) as the latter looks to focus on its West African portfolio. Independents are able to utilise the value of their tax shields on UK production cash flows, offsetting historical losses, and therefore boosting the NPVs of these fields. This, in effect, would suggest that North Sea production remains extremely competitive on a global basis.
- Diever West illustrates operational competence** – In September 2014 the Diever-2 well found gas in a good quality Rotliegendes age sandstone reservoir. A 157ft gas column was encountered, with both net pay and porosity values exceeding pre-drill expectations. The well was tested following the successful discovery and recorded an excellent flow rate of 29MMcf/d (c.5,000boepd). Diever West has been tied into existing production facilities under a fast-track and low-cost development, and first commercial gas production was achieved in November 2015. Parkmead has worked closely with the field operator, Vermilion Energy, on the fast-track development of the field and the joint-venture group successfully brought the field on-stream within just 14 months of discovery.
- Valuation undemanding** – Our core valuation of 155p takes account of Parkmead's discovered resource base and financial assets/liabilities, whilst we only ascribe 8p for exploration upside. We continue to advocate low operating cost, and well capitalised producers in the current climate, and therefore highlight Parkmead as an attractive opportunity for investors. BUY TP 163p.

Sam Wahab | Oil & Gas Research |

Analyst Certification and Regulatory Disclosures

Analyst Certification

The Research Analyst(s) on the front cover of this research note certifies (or, where multiple research analysts are primarily responsible for this research note, with respect to each security that the research analyst covers in this research) that; 1) all of the views expressed in this research note accurately reflect his or her personal views about any and all of the subject companies and their securities; and 2) no part of any of the research analyst's compensation was, is or will be directly or indirectly related to the specific recommendations or views expressed by the Research Analyst(s) in this research note.

General disclosures

Cantor Fitzgerald Europe ("CFE") is authorised and regulated by the Financial Conduct Authority ("FCA").

"CFE Research" means Cantor Fitzgerald Europe Research.

"TP" means target price or price target.

"UR" means Under Review.

"NC" means this company is not being formally covered / has not been initiated on by any of the CFE Research team or any other affiliated Research team within the Cantor Fitzgerald Group. (Please note that the Cantor Fitzgerald Group does not include BGC Partners, Inc. and its Subsidiaries).

Market data priced as at the previous day's closing price (London).

This is non-independent research and a marketing communication under the FCA Conduct of Business Rules. It is not investment research and has not been prepared in accordance with legal requirements designed to promote investment research independence and is also not subject to any prohibition on dealing ahead of the dissemination of investment research. CFE does have procedures in place to manage conflicts which may arise in the production of research, which includes preventing dealing ahead and Chinese Walls procedures.

Our research recommendations are defined with reference to the absolute return we expect on a long-term view. A BUY recommendation means we expect the stock in question to produce an absolute return of 10% or better in the next 12 months and a SELL recommendation means that we expect the stock to decline by 10% or more in the next 12 months. Where we have a HOLD recommendation, we believe the stock to be fairly valued. The percentage distribution of our recommendations as at 21st January 2016 was BUY 67%, HOLD 23%, SELL 5% and Under Review 5%. (Total number of stocks covered by the UK & European Research team was 132 as at 21st January 2016). The percentage of our recommendations in relation to investment banking services during the previous 12 months was BUY 39%, HOLD 5%, SELL 0% and Under Review 50%. (Please note that CFE Research covered 43 investment banking stocks as at 1st March 2016).

This research note has been prepared and distributed by Cantor Fitzgerald Europe ("CFE"). CFE is authorised and regulated by the Financial Conduct Authority ("FCA"). The research analyst who prepared this research note confirms that the views expressed herein accurately reflect the analyst's personal views about the subject security or securities contained in this research note and that no part of the analyst's compensation was, is or will be directly or indirectly related to the specific recommendation or views contained in this research note. However, the analyst may benefit from bonus arrangements which are derived from total commission revenues generated from CFE's business in the sector as a whole. No representation or warranty is made as to the accuracy or completeness of this information and opinions expressed may be subject to change without notice. Any or all forward-looking statements in this research note may prove to be incorrect and such statements may be affected by inaccurate assumptions or by known or unknown risks and uncertainties. CFE does not undertake any obligation to revise such forward-looking statements to reflect the occurrence of unanticipated events or changed circumstances. Estimates and projections set forth herein are based on assumptions that may not be correct or otherwise realised. CFE does not provide individually tailored investment advice in research notes. This research note is designed for information purposes only and neither the information contained herein nor any opinion expressed is deemed to constitute an offer or invitation to make an offer, to buy or sell any security or any option, futures or other related derivatives. Investors should consider this research note as only a single factor in making their investment decision. It is issued on the basis that CFE is not acting in a fiduciary capacity. This research note is issued without regard to the recipient's specific investment objectives and the value of any security, or the income derived from it, may fluctuate. Certain securities and/or transactions give rise to substantial risks and are not suitable for all investors. Investors must undertake independent analysis with their own legal, tax and financial advisers and reach their own conclusions regarding the economic benefits and risks of the security described herein and the legal, credit and tax aspects of any anticipated transaction. Where a security is denominated in a currency other than the local currency of the recipient, changes in exchange rates may have an adverse effect on the value of the security. Past performance is not necessarily a guide to future performance. CFE its Officers, employees and affiliates may have a financial interest in the security or securities described in this research note or otherwise buy, make markets in, hold trade or sell any security or securities described herein or provide services to issuers discussed herein. The security or securities mentioned herein may not be eligible for sale in some jurisdictions and may not be suitable for all types of investor. Investors should contact their CFE Representative if they have any questions or wish to discuss the contents of this research note. This research note has not been designed for Retail Clients. This research note is only intended for issue to Eligible Counterparties and

Professional Clients; it is not intended for issue to Retail Clients (as defined by the rules of the FCA). CFE salespeople, traders and other professionals may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed in this research note. Electronic research is simultaneously available to all clients. This research note is strictly confidential and is intended for the named recipient or recipients only. It may not be circulated or copied to any other party without the express permission of CFE. All rights reserved. This research note complies with CFE's Policy on the management of conflicts of interest in research.

Disclosures required by United States laws and regulations

This research note has been prepared by equity research analysts based outside the US who are not registered / qualified as research analysts with FINRA. This research note has not been reviewed or approved by Cantor Fitzgerald & Co., a member of FINRA. This research note is not permitted to be distributed into the United States by any person or entity.

Other jurisdictional disclosures

This research note has been prepared by equity research analysts of Cantor Fitzgerald Europe not by Cantor Fitzgerald Canada Corporation ("CFCC"). This research note has not been prepared subject to the disclosure requirements of Dealer Member Rule 3400 – Research Restrictions and Disclosure Requirements of the Investment Industry Regulatory Organisation of Canada ("IIROC"). If this research note had been prepared by CFCC in compliance with IIROC's disclosure requirements, CFCC would have been required to disclose when it and its affiliates collectively beneficially own 1% or more of any class of equity securities issued by the companies mentioned in this research note. However under FCA rules, CFE must only disclose when it or any of its affiliates hold major shareholdings in the companies mentioned in this research note, including shareholdings exceeding 5% of such company's total issued share capital. Cantor Fitzgerald Canada Corporation may distribute research notes prepared by any of its affiliates.

The distribution of this research note in other jurisdictions may be restricted by law and persons into whose possession this research note comes should inform themselves about and observe any such restrictions. By accepting this research note you agree to be bound by the foregoing instructions.

In accordance with the FCA's Conduct of Business Sourcebook 12.4, we formally disclose by issuer all the relevant interests and conflicts of interest relating to Cantor Fitzgerald Europe, our research analysts and relevant employees, referenced to the points below:

Table of Disclosures on Interests

1. The analyst(s) named within this research note and / or any other connected person to them is a holder(s) of the following company (ies) mentioned / referenced in this research note.
2. Cantor Fitzgerald Europe or an affiliated company has a shareholding exceeding 5% of the total issued share capital in the relevant issuer.
3. Cantor Fitzgerald Europe or an affiliated company has other financial interests in relation to the relevant issuer, which are significant in relation to the research.
4. Cantor Fitzgerald Europe is a market maker or liquidity provider in the securities of the relevant issuer.
5. Cantor Fitzgerald Europe has been lead manager or co-lead manager over the previous 12 months of a publicly disclosed offer of securities of the relevant issuer.
6. Cantor Fitzgerald Europe is party to an agreement with the relevant issuer relating to the provision of investment banking services (including, for example, broking and financial advisory roles) and the agreement has been in effect over the previous 12 months or has given rise during the same period to a payment or to the promise of payment.
7. Cantor Fitzgerald Europe is party to an agreement with the relevant issuer relating to the production of research, although the timing and content of the research is exclusively the preserve of the analyst.
8. A director, officer, employee of Cantor Fitzgerald Europe or its affiliated companies, is an officer, director, or serves as an advisor or board member of the relevant issuer and / or one of its subsidiaries.
9. A draft of this research comment has been shown to the company following which factual amendments have been made.
10. A draft of this research comment has been shown to the company following which no factual amendments have been made.
11. Cantor Fitzgerald Europe is party to an agreement with the relevant issuer relating to the provision of certain broking services.